

Biomapas is a functional and full outsourcing solution provider to the global life science industry, with key expertise in Clinical Trials, Regulatory Affairs and Pharmacovigilance. With headquarters in Lithuania and offices in Switzerland, Russia, Georgia, Ukraine, Poland, Kazakhstan and Sweden, Biomapas operations are spread over 5 continents, concentrated in Europe, Russia and former CIS region.

Biomapas is looking for **Lead Generation Intern** to join our global team of experts and support our Business Development activities globally. In this role, you will attract and convert prospects into leads and work closely with the Business Development team.

Role responsibilities:

- To search and analyze information on potential or existing customers and markets;
- To work on Salesforce/CRM on a daily basis;
- To work closely with the Business Development team to deliver the Lead Generation plans for each lead;
- To follow established processes to ensure that leads are dealt with timely and accurately, and qualified opportunities are handed over to the appropriate salesperson;
- To prepare tailor-made emails in line with client needs (medical & science) & Biomapas capacities/expertise.

Role requirements:

- Preferable education of Science in health-related field or similar lead generation experience.

In Biomapas, you will find a supportive work environment with a guarantee for professional and personal development, as well as benefits and many more initiatives that will make your internship comfortable.

Please apply to hr@biomapas.com

In case you would like to get more information – please do not hesitate to contact **Raimonda Klimienė**, HR and Training manager by **+370 69 815 736**.

Be kindly informed that only selected candidates will be contacted.